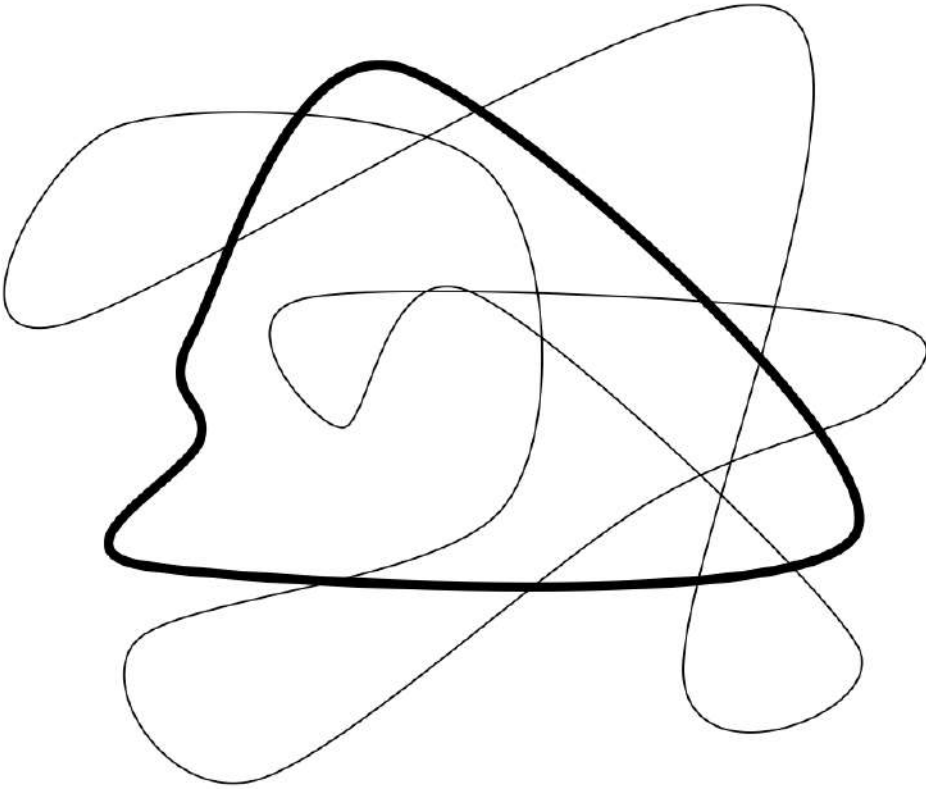




DYNAMICA

EUROPEAN MINDS, ASIA BASED,
WORLD CONQUERORS





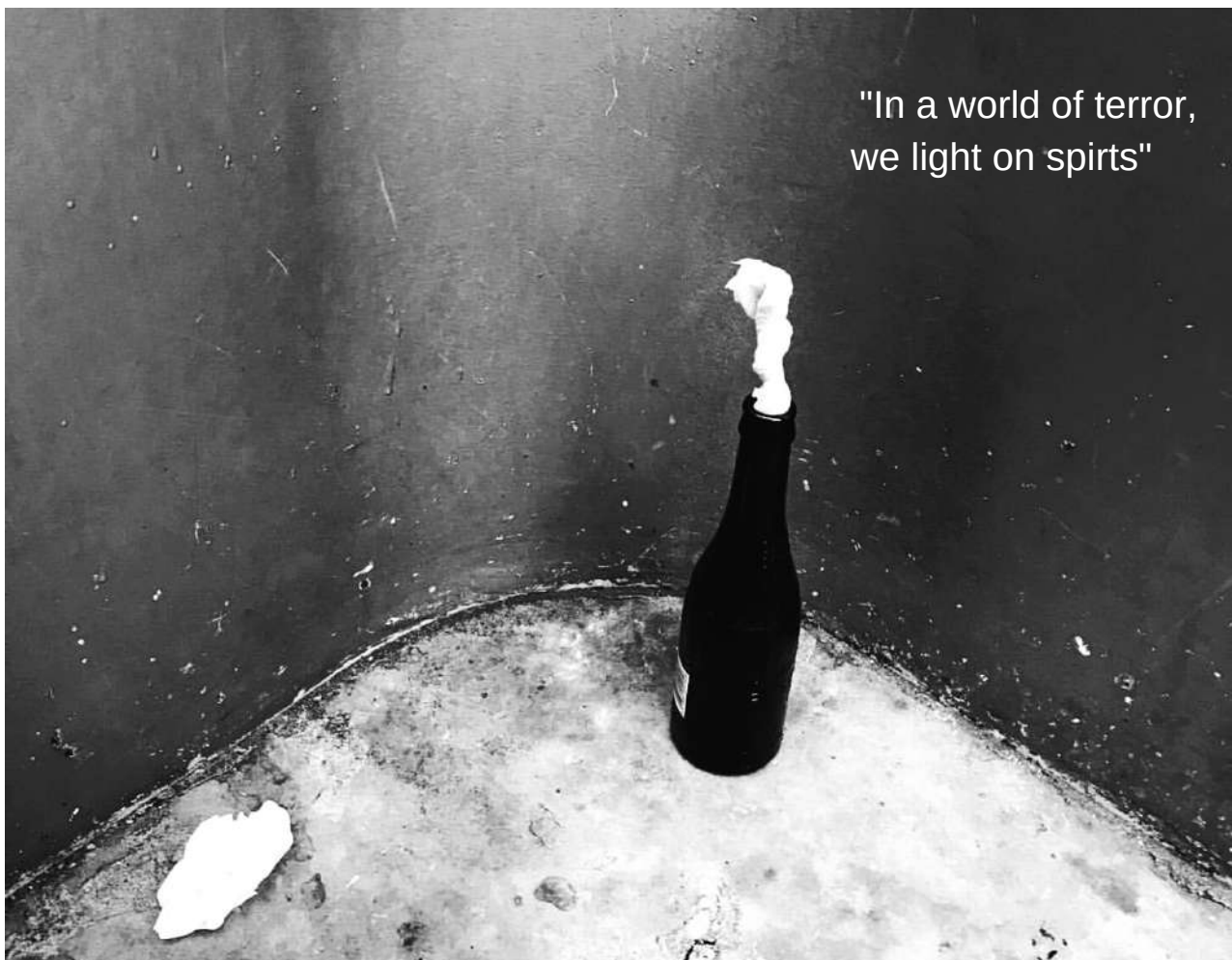
OUR STORIES

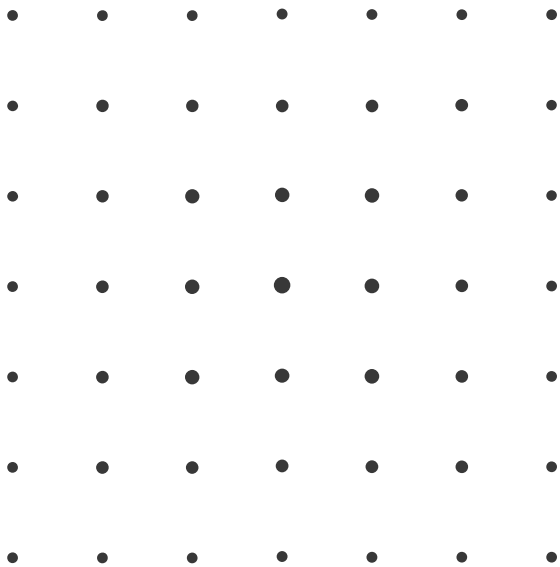
"It was 2014 when, for my holidays, I decided to leave for a fun adventure. I left pretty much everything, went back on my feet and started to walk. It was exactly while I was walking that I realized how fast my life was going, full of action and rush. How pleasant it was to experience the natural rhythm of life! To finally have the time, and the wisdom, to really see, listen, feel... Since then, even though I am a gear of a dynamic world, I always take the time to consciously appreciate the simple things that fill my life; a glass of wine, for example."

E.G.

"My climb is a lifetime climb, enough is never enough, the best can still be improved. It's probably for this reason that I decided to challenge myself again and started my career in the wine & spirit industry, after my initial experience in the beer business. Since then, lots of things have happened and the companies I funded have succeeded and grown exponentially. This new adventure is my response to the global demand for international premium wines communicated with dynamism, fun and endless energy"

E.F.

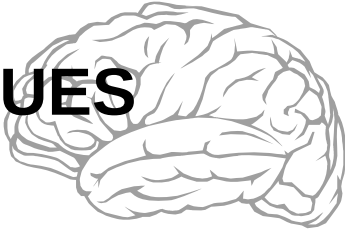




ABOUT US

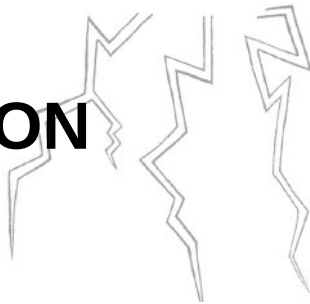
DYNAMICA was funded in 2018 by Edoardo Freddi and Eleonora Gottardi, two life lovers, world travelers and tireless workers with a common passion: wine. “dynamic” derives from the Greek word “dunamis” that means ‘strength’, ‘power’, We constantly hear and use this word in our everyday life: to describe the physical movements of bodies; to define a process or system; to express an action; or simply to portray a person’s character. For us, being dynamic means to adapt to constant change, while having a positive attitude, full of energy and new ideas. Dynamica wants to bring this spirit among our customers and suppliers: creativity is our keys, action is our engine. Dynamism is the real competitive advantage in today’s world, where we need to satisfy every customers’ needs in a constantly changing environment. Our portfolio is international, with wines from different continents and realities, and aims to provide top quality premium wines out of one single source of access. We operate with speed, through long distances, for achieving the right displacement and creating the best connections between our suppliers and distributors.

VALUES



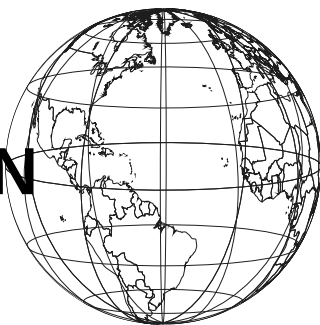
dynamism - he who falters is lost
internationality - there are no borders
diversity - different is good
integrity - be real

MISSION



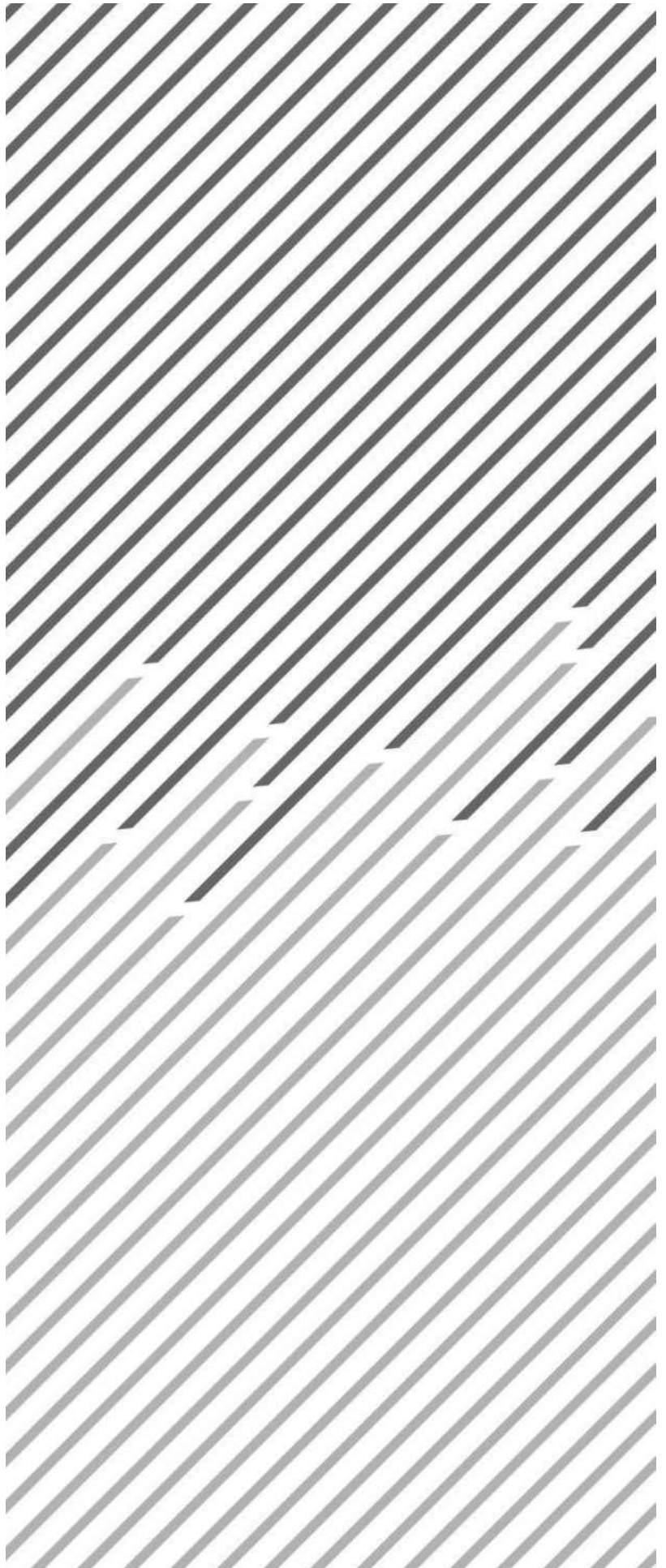
to connect people,
to communicate passion,
to deliver constant inspiration

VISION



connecting top quality wine estates
with the best importers and distributors

PORTFOLIO



MICHAEL MONDAVI FAMILY ESTATE

USA - CALIFORNIA

The Mondavi family wine history began with Cesare Mondavi, an Italian immigrant who established a grape growing business in Lodi, California during Prohibition. In 1943, the family purchased the historic Charles Krug winery and later on, Cesare's son, Robert, started his own winery together with Michael, his eldest son. For four generations, the Mondavi family has crafted world-class wines in the Napa Valley, helping establishing California as the premier wine-growing region it is today. In 1999, Michael Mondavi, together with his wife Isabel, his son Rob Jr., and his daughter Dina, purchased an incredibly wild piece of land in Atlas Peak and planted the Animo vineyard, which gave birth to the Michael Mondavi Family Estate. Today, the estate comprised of Animo and Oso Vineyards, two distinct sites with unique conditions and terroirs. Animo Vineyards is situated in the Foss Valley subzone, in the south-eastern quadrant of Napa Valley, at 1,200 - 1,350 feet above the sea level and surrounded by the forest. The soil is rocky, volcanic infused with streaks of iron; the ventilation is strong and constant, the temperature fluctuations consistent, also thanks to the influence of the Ocean, which cools down the temperatures at night. Oso Vineyard is the second property, only purchased in 2006, which counts 95-acres of thirty-year-old vineyards, located between Ink Grade and Howell Mountain, in the north-eastern Napa Valley where we find stone-lined terraces sloping at an elevation of 1,200 feet. The goal of the Mondavi Family is to create family-owned, heritage driven portfolio of small production, artisanal wines in a sustainable way. Besides, the family winery, the Mondavi family has established in 2004 Folio Wine Partners with the goal of importing distinctive wines to American consumers. Today, Folio is an importer, a fine wine agency, and a producer of great quality wine brands.

"hot"



LONGAVÍ

MAULE - CHILE

Two men, one vision: Julio Bouchon from Chile; David Nieuwoudt from South Africa, a common project, Longaví. The brand, funded in 2012, draws the spirit and the legends of two different continents, unified by winemaking tradition and friendship. Julio, a descendent of a French wine pioneer who settled in Chile in 1887, is the producer; David, owner of one of South Africa's most prestigious wineries, is the winemaker. Together, they pursue their goal to reflect the deep diversity of Chilean wines with freshness and personality. The name Longaví comes from the stratovolcano called 'Nedavo de Longavi', located in the Maule region. The former volcano sets majestically at the foot of the Andes, with its perennially snow-capped peak, showing majesty and power. The Longaví logo features, the mountain surrounded by a vine wreath denoting the 'Ourobos', an ancient African symbol that represents nature's eternal cycle of renewal. A sacred condor soaring high over the peak of the Nevado de Longaví stands for the constant research for perfection. While everybody admires Chile for its great versatility, Julio and David strive to find the perfect locations and the best-matching terroirs for the grape varieties they cultivate: Cabernet Sauvignon, Merlot, Carmenere, Sauvignon Blanc, Chardonnay, but not only! Julio and the Bouchon family have been dedicating a lot of energy and efforts into reevaluating historical Chilean grape varieties such as País and Cinsalut, which exist in this country since the 16th century. Dry farming and sustainability principals are at the basis of their production philosophy, focusing on quality without forgetting to be fair toward the grape growers. The vineyards are cultivated following the organic standards, respecting the natural ecosystem, the soil fertility and the vigor of the vines, which in most cases are between 80 and 120 years old: an amazing legacy that Chile can show off to the world.

"wild"



VIGNAIOLI CONTRA' SOARDA

VENETO - ITALY

The love and the passion of Mirco and Gloria gave birth to a dream named Vignaioli Contra Soarda. Even though the past and present connect the Gottardi family to the restaurant business since 1904, Mirco and Gloria, decided to dedicate themselves to their other big passion: wine. The planted dreams brought to life an abandoned land on the Bassano hillside, where more than 60,000 vines and 1,000 olive trees found the perfect conditions to grow vigorous on the slope at 350 meters a.s.l.. The bond with nature and its continuous becoming inspired the rediscovery and the enhancement of the territory through its fruits and motivated the willingness to communicate it to the world through wine. Contrà Soarda rises on a unique environment, related to volcanic soil, to the temperature fluctuation phenomenon originated by the cold northern winds coming from Valsugana Valley and to the constant sun exposure. The respect, the interaction and the enhancement of the peculiarities of the soil, the microclimate, and the exposition reveals themselves as the fundamental variables of an authentic viticulture and its identity. The land, which was covered of brambles and almost inaccessible due to more than twelve years of state of abandonment, was brought back to light after years of work, letting arise the estate in complete harmony with nature and the surrounding landscape. Today, the second generation, composed of the children Marcello and Eleonora, pursue the family dream with the same dedication and enthusiasm. The vines continue to grow vigorous, the viticultural techniques improve with knowledge and experience, the young generation brings creative and sustainable ideas. For nearly a century, from one generation to the other, the Gottardi Family handed down the feeling of devotion to the land, snatching it from the jaws of disregard, to elevate it to virtue.

"eclectic"

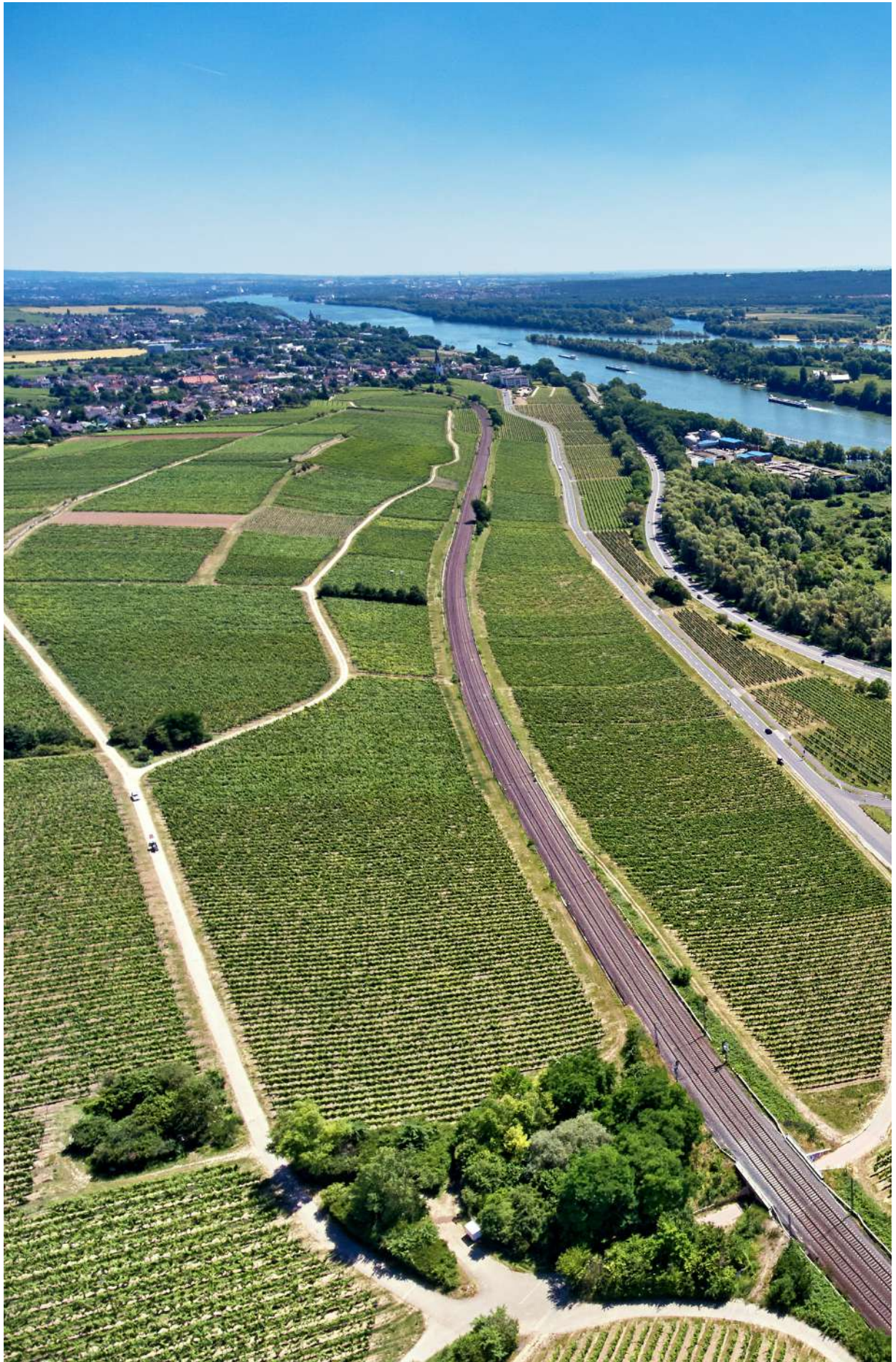


BALTHASAR RESS

RHEINGAU - GERMANY

The Ress family is an old, established family in Hattenheim. For generations, they were butchers, and the butcher shop "Metzgerei Ress" exists to this day. In 1870, Balthasar Ress, who was a butcher himself, founded the inn "Gasthof Ress" on Hattenheim's main street, thereby laying the cornerstone of a long tradition in the hotel and restaurant business as well as the wine estate and wine business. In the 1880s, he purchased the property of a bankrupt estate on Rheinallee 1, the site of today's hotel and restaurant Kronen-Schlösschen and its predecessor, Hotel Ress, which Balthasar Ress opened in 1894. Under the management of the Ress family for nearly a century, it decisively helped shape the hospitality trade in the Rheingau. When Balthasar Ress began his career as a hotelier-restaurateur in 1870, the family also began to produce its own wines - literally, "Von Unserm" (our own) - a brand that is still used by Weingut Balthasar Ress to denote its most important house wines. Since 1999, after several professional apprenticeships in Germany and abroad, Stefan's son, Christian Ress, entered the business as the fifth generation of the founding family. In 2004, he became a co-proprietor of the estate with his parents, and in 2010, assumed responsibility as director of business operations. Since then, he has continued to expand the wine estate, which today comprises 46 ha (ca. 114 acres). Christian Ress has achieved considerable attention in the wine trade for innovative projects, such as planting Germany's most northerly vineyard on the island of Sylt, near the border with Denmark, in 2009; opening the wine- BANK in Hattenheim in 2009; "sinking" bottles of RESSpekt in 2010; and last but not least, through his tireless, quality-oriented efforts within the realm of sustainable viticulture. Today, the winery is the biggest organic certified family-owned estate in the region of Hessen.

"cool"



ALMASY

AUSTRIA & EASTERN EUROPE

The Almásy are a Central European noble family of explorers, diplomats and aviators. From their historic base at Bernstein Castle in Burgenland, its members have long forged fearlessly through the world's deserts, rivers and forests, whether by automobile, airplane or motorbike. Yet at the end of WWI, like all peoples of this region, they found themselves in a new fractured and dislocated Europe. Bernstein Castle — previously Hungarian — fell in the new country of Austria. Majestically located on solid rock, Bernstein castle overlooks the Hungarian lowlands and southern Austria. The foundations were built in the 12th century. This castle will be the setting for legendary festivities and starting point for many adventures. Eduard fulfills one of his childhood dreams and acquires Bernstein Castle in the late 19th century. Bernstein Castle has been the seat of the Almásy family ever since. Its vast library was the place where many family members were inspired to explore the most remote regions of the world. The noble Almásy family has been residing in Bernstein castle since 1892. The family has a history of adventurers, discoverers and grand hosts. Family member László Almásy, a renowned explorer of his time, achieved world fame through being the main character in the book and movie „the English patient“. The Almásy family together with wine expert Sarah Heller mw curated a collection of outstanding wines from Austria and neighboring countries, which once belonged together. The Almásy Collection represents the jewels of wine history. A fantastic collection of wines that are representing what used to be a unified Europe in the past. A brand killing all borders, showing shared vision, values, history and quality. The wine selection of this outstanding collection is done by the Master of Wine Sarah Heller, in collaboration with Groszer Wein.

"adventurous"



ODDBIRD

LIBERATED FROM ALCOHOL

The Mondavi family wine history began with Cesare Mondavi, an Italian immigrant who established a grape growing business in Lodi, California during Prohibition. In 1943, the family purchased the historic Charles Krug winery and later on, Cesare's son, Robert, started his own winery together with Michael, his eldest son. For four generations, the Mondavi family has crafted world-class wines in the Napa Valley, helping establishing California as the premier wine-growing region it is today. In 1999, Michael Mondavi, together with his wife Isabel, his son Rob Jr., and his daughter Dina, purchased an incredibly wild piece of land in Atlas Peak and planted the Animo vineyard, which gave birth to the Michael Mondavi Family Estate. Today, the estate comprised of Animo and Oso Vineyards, two distinct sites with unique conditions and terroirs. Animo Vineyards is situated in the Foss Valley subzone, in the south-eastern quadrant of Napa Valley, at 1,200 - 1,350 feet above the sea level and surrounded by the forest. The soil is rocky, volcanic infused with streaks of iron; the ventilation is strong and constant, the temperature fluctuations consistent, also thanks to the influence of the Ocean, which cools down the temperatures at night. Oso Vineyard is the second property, only purchased in 2006, which counts 95-acres of thirty-year-old vineyards, located between Ink Grade and Howell Mountain, in the north-eastern Napa Valley where we find stone-lined terraces sloping at an elevation of 1,200 feet. The goal of the Mondavi Family is to create family-owned, heritage driven portfolio of small production, artisanal wines in a sustainable way. Besides, the family winery, the Mondavi family has established in 2004 Folio Wine Partners with the goal of importing distinctive wines to American consumers. Today, Folio is an importer, a fine wine agency, and a producer of great quality wine brands.

"free"



IN CLOSE COLLABORATION WITH EDOARDO FREDDI INTRENATIONAL

Tenuta San Leonardo (Trentino Alto Adige); Marchesi di Barolo (Piemonte); St. Michael-Eppan (Trentino Alto Adige/Südtirol); Pratello (Lombardia/Veneto); Vivaldi (Veneto); La Tunella (Friuli Venezia Giulia); Alturis (Friuli Venezia Giulia); Cascina Chicco (Piemonte); Vallebelbo (Piemonte); Villa Crespia (Lombardia); Villa Raiano (Campania); Calatroni (Lombardia); Rubbia al Colle (Toscana); Vallepiciola (Toscana); Bove (Abruzzo); La Madonnina (Toscana); Terenzi (Toscana); Sibiliana (Sicilia); San Pietro (Piemonte); Castello di Cigogniola (Lombardia); Tenuta Pederzana (Emilia Romagna); Mottura (Puglia) and others.

VERITABLE WINES & ESTATES

Balthasar Röss (Rheingau); Von Othegraven (Mosel); Von Hövel (Mosel); Wittmann (Rheinhessen); Thörle (Rheinhessen); Schwedhelm (Pfalz); Dr. von Bassermann-Jordan (Pfalz); Schätzel (Rheinhessen); Dönnhof (Nahe); J.B. Schäfer (Nahe); Heitlinger (Baden); Burg Ravensburg (Baden); Bercher (Baden); Röss Family Wineries and others.



CONTACT US

Dynamica Pte. Ltd.
info@dynamica.wine



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